

Business Development Intern

If you are passionate about innovation, art, design, technology, and entrepreneurship and want to learn more about the field TheArtian gives you an opportunity to get hands-on working in a creative environment.

Participating interns play an integral role in our venture, actively contributing to helping build and shape our exposure and help spreading our vision.

Are you a college student or a recent grad looking to gain experience and kickstart your career? If you're studying marketing, business, or a similar field we are looking for you. This is an ideal internship for students/recent graduate as it is part time and in flexible hours.

We are looking for a driven Business Development intern to join our team. The goal is to gradually achieve recognition among innovation managers department, startups accelerators and leading conferences in the field of innovation.

- Writing, assisting with developing marketing materials for use to communicate with clients and contacts
- Develop and organize events to gain new clients and contacts
- Proactively contact potential customers
- Actively and successfully managing the sales process: from lead generation to signing agreements, closing deals and assisting the execution
- Present TheArtian to potential clients through direct communication, face-to-face meetings, networking events, calling and emails.
- Representing TheArtian at industry events and tradeshow with the intention of gaining new business leads and contacts
- Create and be accountable for all client proposals, contracts and any further documentation with the assistance of the relevant person in TheArtian

Requirements

- You are confident, fun, friendly and most importantly business savvy understanding different business models and business needs.
- Self-starter and ability to learn individually on the go – **important!**
- Excellent consulting, writing, editing (photo/video/text), presentation and communication skills
- Entrepreneurial characteristic including being frugal, creative and resourceful – **Important!**
- Candidates must have their own laptop to work on
- Highly organized, with an ability to prioritize time-sensitive assignments
- Fluency in English, ability to read and write in Spanish on the web
- Immediate availability (January , 2017)

Ideal candidates are living in Madrid area and can work in the office as well as remotely as needed. The internship is unpaid and requires a commitment for minimum of three months.

Interested? Send us your CV to Info@theartian.com mentioning in the subject line INTERNSHIP-BD-Winter17.